



## SECURE YOUR FUTURE

**lock&roll**

we fix windows & doors

Be part of a growing Australian business and jump on board with Lock & Roll's franchise opportunity.

Lock & Roll is a specialist window and door repair, maintenance and upgrade service for domestic and commercial property owners and managers. The company also has added capabilities for all security door and window needs.

The business proposition is simple. Lock & Roll specialises in fixing the hardware and functionality of windows and doors. Hardware will inevitably deteriorate or fail over time with constant use, and doors can become stiff, making them almost impossible to slide.

The concept for the Lock & Roll Australia business has been created with two key trends in mind: the loss of DIY skills and an increasing prevalence of time-poor people.

"Career demands and significant family commitments mean most residential property owners are time-poor. Any spare time they do have, is understandably used to relax and recharge. The days of tinkering in a shed with dad or granddad

and tending to household maintenance has simply disappeared. Our customers are the Do-It-For-Me generation, who simply buy-in services they need," says Dom Galluccio, Lock & Roll, General Manager.

David Anderson, a current Lock & Roll franchise business owner, was attracted to the rewarding income, flexibility and an opportunity to build a business based on quality workmanship.

Now managing the Leichhardt New South Wales territory, David has built a strong clientele consisting of strata management companies, fixing windows and doors for both rental and owner occupied properties, along with time-poor residential homeowners.

"The main challenge I faced when starting the business was to learn about the hardware and technical side of things - but with Lock & Roll's training programs and support, it made for a smooth transition."

Lock & Roll franchisees have the support of a pro-active operational team including a Training Manager, Franchisee Manager, Marketing team and General Manager. For Lock & Roll, it's about understanding what their franchisees are looking to achieve and how they can improve the system by implementing support structures.

"In terms of what's next, we're focused on welcoming dedicated and customer-focused people to become part of the Lock & Roll franchisee family, and to meet the strong existing demand for our services," explains Dom. "We will work with our team to show how they can earn a strong rewarding income and build a business that fits a desired lifestyle."

David's advice for those considering buying a franchised business is to, "Do your research, pick a good area and build your relationships in that area, be prepared to work hard and increase your skills - there's a lot to learn."

### ABOUT LOCK & ROLL FRANCHISING

LOCK & ROLL FRANCHISING PTY LTD is a specialist window and door repair, maintenance and upgrade service for domestic and commercial property owners and managers. We have the experience and knowledge for all your door and window repairs and security needs. Lock & Roll's experienced technicians operate all across Sydney and aim to complete most door repairs and window repairs in one visit. Master Licence Number 000104324.

For further information, please visit [www.lockandroll.com.au](http://www.lockandroll.com.au) or call 1800 20 33 77.

## ATLITE SKYLIGHTS CELEBRATES 50 YEARS



To celebrate Atlite Skylights 50th anniversary, Directors Suresh Sutrave and Moses Auvale hosted an evening with invited architects, builders and other valued clients.

The celebration was also the perfect event to launch the new Atlite access hatch. The hatch, on display in the award winning showroom, is 3000 mm x 900 mm and works seamlessly with two pivot actuators. Available in five standard sizes, the hatch can be custom made upon request.

Atlite engineers work with professionals and home owners to deliver bespoke shapes and designs.

Atlite Skylights is a pioneering roof window business. For more information please visit [www.atlite.com.au](http://www.atlite.com.au) or call 03 9584 8500.